**Purpose of Award**

To honor a PIA member agent who has distinguished himself or herself as an independent agent.

**Judging Criteria**

Nominees are judged on their:

* Contributions to their agency
* The agent’s professional education and experience
* The agent’s contribution to the American Agency System in general and PIA in particular
* The agent’s involvement in community affairs and their performance as an industry spokesperson.

The PIA National Professional Agent of the Year must be nominated by a PIA state/regional affiliate association. In states where PIA services are provided solely by PIA National, PIA member agents may submit nominations for this award.

Nominees may not have held any of the following PIA National positions during the three years prior to the nomination deadline: President, President-Elect, Vice President/Treasurer, Secretary/Assistant Treasurer, Immediate Past President.

Winner will be recognized via a PIA press release and online video.

Entries must be received at PIA by Wednesday, April 5, 2023.

**How to Submit Your Nomination**

Complete this form on your computer by entering information in each form field (i.e. CANDIDATE’S NAMES, TITLE, etc.). You can use your mouse, the TAB key or the arrow keys to move between fields. The amount of space for answers will expand as you type. There is unlimited space for answers to each question.

Save completed form as a PDF file and email to awards@pianational.org. You are encouraged to provide supplemental materials to support your nomination. Email all supplemental material to awards@pianational.org. Entries and supplemental materials will not be returned.

If you have any questions, contact Sade Hale at awards@pianational.org.

**Nominee’s Information**

**Candidate’s Name:\***

\*Please list name exactly as it should appear on an award trophy.

**Title:**

**Designations:**

**Agency Name:**

**Street Address:**

**City:**

**State:**       **Zip:**

**Phone:**

**Fax:**

**Email:**

**Web Site:**

**Date Agency Established:**

**Number of Producers:**

**% of Commercial Business:**

**% of Personal Business:**

**Sponsoring PIA Association:**

**Contact Name:**

**Contact Phone:**

When typing your answers below, the amount of space for answers will expand as you type. There is unlimited space for answers to each question.

### I. Standing as a Professional Insurance Agent

### A. Current Agency

1. Outline agency growth (include dates where applicable).

2. How has the candidate encouraged education of agency staff?

3. Describe the level of professionalism and engagement the candidate has with companies represented.

4. Professional insurance organizations to which candidate belongs, including honorary.

### B. Individual Standing

1. List designations achieved.

2. Other experience in insurance and/or other business affairs (include dates).

II. Contributions to American Agency System

**A. Participation in PIA and other state/regional/national insurance organizations (include dates)**

1. List offices held.

2. List committee appointments and describe contributions to committees.

3. List achievements, honors/awards.

### B. Promotion of PIA

1. How many insurance professionals have joined PIA as a result of the candidate’s recruiting efforts?

2. Has the candidate served as an instructor for any PIA educational programs (state, regional or national)? If yes, please list (include dates).

3. Does the candidate display the PIA logo on business cards, letterhead, advertising, etc. (show examples)?

III. Community Affairs

List contributions made in serving public, e.g. charitable, business, community, religious, civic/governmental, etc. (include dates).

IV. Performance as Industry Spokesperson

Give specific examples (include dates) of your candidate’s efforts to tell the insurance industry’s story to the public, such as speaking to civic organizations and schools; interviews with media; legislative testimony; published articles and/or letters-to-the-editor, etc.