



PROFESSIONAL INSURANCE AGENTS of FLORIDA, Inc.

Desired Board Member Profile

Serving as a board member of the Professional Insurance Agents (PIA) of Florida is an extraordinary opportunity for an individual who is passionate about PIA's mission and who has a track record of board leadership. Selected Board Members will have achieved leadership stature in business and the insurance community. His/her existing relationships and accomplishments will attract other well-qualified, high-performing members, partnerships, and opportunities for growth.

Candidates Must Possess:

- A. **An active PIA membership**
- B. **Ability to work within the bounds of the Board of Directors' Confidentiality Agreement**
- C. **A willingness to give PIA of Florida affairs a high priority in conjunction with work and other daily responsibilities;**

The Nominating Committee is considering applicants who are able to demonstrate the following:

1. Knowledge, experience, exposure and commitment with regard to PIA of Florida (PIAFL) programs, benefits and services:
 - a. A desire to work with and make positive contributions to the Board and PIA on behalf of members
 - b. Ability to hold active involvement and participation in PIA activities (PIAFL hosted CE courses, Partner-Member networking engagements, PIA National events, etc.);
 - c. The desire to state his/her perspective on goals that the PIAFL should adopt, and share ideas as to how desired goals should be accomplished;
 - d. Demonstrates creativity – a problem solver, not simply a problem identifier;
 - e. Relates well with others; is respected by industry peers; and is willing to serve as a resource to other PIAFL members;
 - f. Demonstrates open- mindedness and a sensitivity to others' points of view;
 - g. Has a sincere desire to represent the best interests of PIAFL membership.
 - h. A commitment to facilitating communication between the Board, Membership, and program Sponsors;
 - i. A willingness to make a commitment to further the cause of the PIAFL and its Membership;
2. Leadership, Governance & Oversight:
 - a. Prior experience with a formal group structure (another Board, Committee, Association, etc.)
 - b. Reviewing agenda and supporting materials prior to board and committee meetings
 - c. Approving PIA's annual budget, audit reports, and material business decisions; being informed of, and meeting all, legal and fiduciary responsibilities
 - d. Partnering with other board members and staff to ensure that board resolutions are carried out
 - e. Serving on committees or task forces and taking on special assignments
 - f. Representing PIA National to stakeholders; acting as an ambassador for the organization

Service on PIA's Board of Directors is without remuneration, except for reimbursement of expenses incurred through the execution of PIA of Florida initiative. Candidates are required to submit application form and an updated resume or LinkedIn profile to PIA Florida, Inc for use by the Nominating Committee.



PIA of FLORIDA BOARD APPLICANT INFORMATION FORM

Name _____ Designations _____

Position / Title in the Agency _____

Agency Name _____

Address _____

City _____ State _____ Zip _____

Phone (_____) _____ Fax (_____) _____

E-mail _____ Agency Website URL _____

Years in the Industry _____ LinkedIn Profile: _____

Are you directly involved with sales and marketing in your agency? _____

What insurance industry organizations are you involved with? _____

List any offices held with other industry organizations: _____

I feel that the PIA of Florida should consider having the following goals:

1. _____
2. _____
3. _____

I feel that I can make a contribution on the PIA of Florida Board of Directors in the following way(s):

1. _____
2. _____
3. _____

Remarks: *(please feel free to list any additional information that will assist the Nominating Committee in considering you for a Director position)*

THANK YOU FOR YOUR INTEREST.

Return this form to:

**Professional Insurance Agents of Florida, Inc.,
419 N. Lee Street, Alexandria, VA 22314**

Fax to 703-549-5190 or email to piafl@piafl.org